

David R. Ollivier

of Blackstone Investigations Group, LLC
& Blackstone Security Group, LLC

BLACKSTONE
Investigations Group, LLC | B.I.G.



“This will not be the typical ‘retired state trooper,’ or ‘been on TV multiple times’ kind of story. I’m just a regular guy who busted his hump to get where he is today!”

Owner Dave Ollivier was born and raised in Cherry Hill, New Jersey and grew up in a fairly strict religious home while attending Christian elementary school and high school. Upon graduating high school in 1980, he got his first taste of “police work” while working as a security officer at the Gallery Shopping Mall at 8th & Market Street in Philadelphia, PA. Needless to say, this was his first lesson in culture shock!

In 1984 Dave joined the United States Marine Corps Reserves as a Military Police Officer and had the extreme honor of graduating as the Platoon Guide. He was also at the top of his class at Military Police School. Monthly reserve duties were performed at the Willow Grove Naval Air Station in Horsham, PA.

In 1985 Dave was hired by the SEPTA Police Department in Philadelphia, PA and graduated as the class leader at the Philadelphia Police Academy. Upon graduation, he was assigned to foot patrol on the infamous Broad Street Line and The Market Frankford Line. This was culture shock lesson #2, as Dave was immediately

dropped into the frying pan and was forced to figure things out really quickly just to make it through his shift. His partner, and still great friend, Officer A.J. White, was Dave’s FTO and quickly brought him up to speed on how things were done. A.J. was also Dave’s Gunnery Sergeant at the MAG 49 Military Police Unit at Willow Grove NAS where monthly reserve duties were performed.

Several years later, Dave joined his father on a business trip to South Florida, and while there was interviewed and processed for future hiring by the Jupiter Police Department. Two months later, he got the job offer. He planned a wedding with his then girlfriend and left for South Florida to start his new job and returned back to South Jersey a few months later for his wedding. Dave eventually went to the Palm Beach County Sheriff’s Office, and was initially assigned to the Road Patrol Division, then the Motor Unit, and eventually the Detective Unit.

During the first few years of living in Florida, Dave started a small landscaping business to make extra money and show the father-in-law back home that he had things covered. In 1992, Dave was involved in a deadly police officer involved shooting after arriving on scene at a violent armed domestic violence call. The armed suspect did not survive. He resigned in good standing and also received over 30 Letters of commendation during his career. As a detective, Dave worked cases with the DEA, US Marshalls, Homeland Security, and other state agencies.

For the next 6 years Dave focused on growing his landscape design / build company. He started with nothing and went from driving a small Chevy truck and a homemade wooden trailer, to over 50 employees, a fleet of vehicles, and equipment. Within only a few years, he built a multi-million-dollar company and eventually bought out two smaller companies and absorbed their staff and the accounts. This led to Dave’s company, Bulldog Landscaping which became one of the most reputable firms in Palm Beach County. Dave worked with celebrities, CEOs of major corporations, and professional athletes.

In 2000, Dave sold the business and returned to South Jersey so his two sons could be closer to his family. While getting settled in back home,

he and his brother started a wooden swing set business which led to Bulldog Landscaping being formed again, after he contacted many of the local professional athletes on the Philadelphia Flyers and Eagles organizations. Over the next 12 years, Dave grew the company into a very successful business and employed over 60 full time employees. In 2010 everything changed when the company took a major hit during the 2009 economic crash and his divorce was being finalized. At this point Dave was struggling financially and fell back onto his 10 years of law enforcement experience and accepted a position in corporate security as the Director of Security services for a well known company.

It was at this point that Dave decided to jump into PI work full time because he had a desire and the skill set required to assist people in their time of need. Being a natural born protector, he takes pride in being able to make a great living while helping others. In 2016 Dave obtained his Private Investigators license in New Jersey and formed Blackstone Investigations Group, LLC which is heavily involved with infidelity/cheating spouse cases and cohabitation work. The company works for several high-profile law firms and insurance companies, but the majority of the workload comes from private citizens through referrals.

Dave began receiving numerous calls for armed security officers and VIP protection services. To answer this need, Dave formed Blackstone Security Group, LLC, which provides Executive Protection Services, Armed & Unarmed Security Services, K9 Sweeps for Narcotics and Explosives and Firearms Training. BSG is also heavily involved with providing armed protection agents for Workplace Violence Incidents and Threats. All BSG security personnel are SORA certified according to NJSP guidelines.

In order to perform security services at any level in the State of New Jersey, one must own a security agency. Currently, BSG provides uniformed armed and unarmed security officers in movie theatres, bars and nightclubs, bowling alleys and several retail stores. Due to the recent changes in the marijuana laws in New Jersey, K9 sweeps for narcotics in the workplace are requested now more than ever.

BLACKSTONE INVESTIGATIONS GROUP, LLC AND BLACKSTONE SECURITY GROUP, LLC

Owner: David R. Ollivier

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Years in Business: 5

Licensed In: New Jersey

Investigative Specialties: Infidelity, Cohabitation, Workers Comp Fraud, Executive Protection and Armed Security Services.

Association Memberships: NJLPIA and Intellenet

Company Motto: "Remember, We've Got Your Back"



The BIG website has an extensive amount of information regarding the services that are available, as well as numerous testimonials from previous clients regarding our professionalism and dedication to doing a great job.

On the personal side, Dave is married to his lovely wife Barbara, who has been instrumental in supporting him in his business endeavors over the last 10 years. Together they enjoy taking long trips on his Harley Davidson, spending time at the beach and going to the movies. Dave has two grown sons and one grandson. Dave is also an NRA Certified Pistol Instructor.

PI: What is unique about your agency?

DO: I handle each new case as if it's the only case I have. My goal is to be transparent, upfront, and honest, especially when it comes time to discuss the costs with the clients and set their expectations for how the investigative process works. "Back peddling" is not in my vocabulary.

PI: What are your investigative specialties?

DO: My investigative specialties are really some of my own personal traits, the ability to blend in, talk with people, gain their trust, and eventually obtain the information I need.

PI: Who were/are your mentors?

DO: My old partner A.J. White from my transit police days in Philly and also my good friend Jim Nanos. I was given Jim's name by someone who told me to call him since I was new to the PI game. After a few phone calls, Jim assisted me with what equipment was needed and how to do things a certain way, etc., etc. He was a big part in helping me get my feet headed in the right direction.

PI: What changes have you seen in our profession since you started?

DO: Over the past few years I've seen a change in the types of cases companies pursue. The COVID years sent a couple guys under, and many are still struggling to obtain work.

PI: What has been your most successful marketing tool?

DO: My most successful marketing tool for both companies has been the websites. It's vitally important to make sure that when a site is being built, certain key words and backlinks must be built into the site "behind the scenes" so Google searches will find your site. It doesn't do a business owner any good to have a website if nobody can find it because the site wasn't properly designed.

PI: What advice do you give to prospective PI's?

DO: I've worked with several new PI's and during my conversations and personal time spent with them, they had a hard time understanding why they were having a difficult time obtaining clients. It's difficult for most police officers to understand how to transition from being a police officer to being a businessperson, and that's why they struggle. My biggest suggestion to them is to remember the fact that people who are hurting, people who are facing the most difficult time in their life, don't care about your SWAT experience or how long you were on the job, or how many people you arrested during your career or blah blah blah. In order to be successful in any business, you need to find "THE CLIENT'S PAIN," and you need to find it fast! Investigators need to find out right up front during the very first phone call with the client, what the problem is and how they can provide professional assistance with fixing the problem or the issue. Our job as professional investigators is to help clients fix their problem, and that can't be accomplished by talking about your wonderful career in law enforcement. Sometimes we must just sit and listen to what the clients are saying so we know how to fix their pain.

PI: Is there anything else you want our readers to know about your agency?

DO: BIG and BSG provide professional investigative and security services across the entire state of New Jersey and on many cases I enlist the services of my fellow PI's located all over the state. **PI**

PI

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